



# The EQ Riskfactor Academy

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Developing people through digital learning

NEWLY LAUNCHED



# The EQ Riskfactor Academy

The newly launched EQ Riskfactor Academy offers a digital learning programme to upskill people at all stages of their receivables financing career. The interactive courses are an ideal way for organisations to invest in people development in order to grow and retain talent. The high quality learning will also improve the understanding of customer needs to help drive sustainable client relationships.

In addition to online courses the EQ Riskfactor Academy also offers bespoke, face-to-face training designed to ensure organisations are prepared to meet the business challenges of the future.

## Benefits

- Courses delivered and examined entirely online enable learners to pace their own development
- No expensive days out of the office - engaging learners on any device, anywhere - at home or on the go
- In-depth case studies and real-world practical scenarios from the receivables financing sector
- Syllabus produced by finance lecturers experienced in higher education in financial services
- Designed by senior industry professionals ensuring up-to-date relevance in the receivables financing industry
- Uniquely our real-time content updates keep pace with new developments in our dynamic sector
- On-line rigorous competency assessments endorse learners' newly-acquired skills
- Successful completion certificates are validated by an industry leader The EQ Riskfactor Academy

# The EQ Riskfactor Academy offers learners a structured educational pathway in three tiers:

## The EQ Riskfactor Academy: Principles of Receivables Finance (level 1) £275 plus VAT

### Who should take this course?

This course is designed for both those new to the industry and also those who wish to develop or refresh their existing knowledge.

### Duration

3 months

### Learning outcomes

Students will learn about the different products, operational and management issues, plus the benefits of receivables finance to the client and the importance of exemplary customer service.

**Module 1:** Your Role in Context: Financing Business Receivables

**Module 2:** Products and Services in Receivables Finance

**Module 3:** Facility Operation and Risk

**Module 4:** The Role of Customer Service in Maintaining Client Longevity



## The EQ Riskfactor Academy: Diploma in Receivables Finance (level 2) £700 plus VAT

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<b>Who should take this course?</b>	This course is designed for those who have successfully completed and passed the Principles of Receivables Finance course and who have a minimum of twelve months professional experience in the sector.	
<b>Duration</b>	6-12 months	
<b>Learning outcomes</b>	Learners will gain an in-depth understanding of the range of services and products provided in the industry, an ability to assess and mitigate risk and an understanding of the many practical legal issues in receivables financing.	<b>Module 1:</b> Receivables Financing Services <b>Module 2:</b> Pre-Commencement Due-Diligence <b>Module 3:</b> Risk-Management & Funding the Collateral <b>Module 4:</b> Practical Legal Issues in Receivables Finance

## The EQ Riskfactor Academy: Advanced Diploma in Receivables Finance (Level 3) £1500 plus VAT

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<b>Who should take this course?</b>	This course is ideal for all those who have successfully completed and passed the first two levels of The EQ Riskfactor Academy qualifications and who have a minimum of two years' relevant professional experience at middle or senior level.	
<b>Duration</b>	12-18 months	
<b>Learning outcomes</b>	Candidates for this prestigious award will demonstrate management proficiency and a thorough understanding of all areas of receivables finance in their online assessments. The course also covers the analysis of financial statements to determine the financial health of a client and the trading strengths and weaknesses of a range of businesses. Candidates develop an understanding of the legal issues frequently encountered in the sector. Strategic skills in portfolio risk management and the fundamentals of lending against assets are learned at this stage.	<b>Module 1:</b> Interpreting the Client's Financial Statements <b>Module 2:</b> The Law Relating to Receivables Finance <b>Module 3:</b> Strategic Portfolio Management in Receivables Finance <b>Module 4:</b> Funding Debts <b>Module 5:</b> Lending Against Assets

# EQ Riskfactor Academy Compliance Training

£120 plus VAT

Designed to help reduce the risks to your business with industry-specific examples, scenarios and questions creating an impactful learning experience for your staff.

## Syllabus includes:

- Data Protection
- Anti-Money Laundering
- Anti-Bribery & Corruption
- Security of Information
- Treating Customers Fairly
- Handling Complaints Effectively
- Organisational Risk
- Detecting Fraud

## Staff Development Training

- Face-to-face on-site day courses in all areas of Receivables Financing
- EQ Riskfactor day courses
- Compliance day courses
- Bespoke day courses designed for your training needs

## Book Today!

EQ Riskfactor Academy qualifications upskill employees in the dynamic and competitive receivables financing marketplace. Highly skilled people are a major asset for any organisation and these brand new courses equip employees with the knowledge and skills that are key to performance and corporate success.



To find out more visit our website  
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